

Co-Hosts



John Gulliver, Pierce Atwood LLP

John Gulliver is a senior partner at Pierce Atwood, a member of the Management Committee, and head of the firm's International Group. For over 10 years he also was head of the Energy Practice Group. Mr. Gulliver's experience involves literally all elements of legal and regulatory power sector issues. He has represented clients on a broad range of energy sector transactions, policy issues, financing, mergers and acquisitions, privatization, competition, and regulatory reform matters. Mr. Gulliver has worked throughout the United States and in over 50 countries around the world, including the Mid-East, Europe, Central and South America, Asia, Central Asia and Africa, applying his skills and experience to projects involving renewable energy development, energy efficiency and sustainable development; global warming and CO2 offset trading; gas sector regulation, pipelines, and retail distribution; project development and finance; BOT transmission planning, transmission support and interconnection agreements; oil and gas sector agreements; pipeline allocation and related oil and gas project work; power pools, power markets, market design and cross-border trading; complex corporate and commercial transactions; and nuclear issues. John received a B.A. in history from Yale University and a J.D. from Yale Law School.



William Harwood, Verrill Dana, LLP

William Harwood has devoted most of his 30-year career to representing public utilities before state and federal regulatory agencies. He has represented electric, gas, water and telecommunications companies in more than 50 major cases before the Maine Public Utilities Commission and Federal Energy Regulatory Commission, including rate cases, prudence investigations, management audits, merger approvals, requests for Certificates of Public Convenience and Necessity, and rulemaking proceedings. Mr. Harwood counsels utilities on proactive strategies to both anticipate regulatory developments and efficiently manage the regulatory process. Mr. Harwood has been extensively involved in traditional rate setting issues, including CWIP in rate base, attrition, accounting orders and cost of capital. He has negotiated long-term alternative rate plans which include automatic inflation adjustments, service quality penalties, and recovery of mandated or exogenous costs. He has also negotiated numerous long-term special rate agreements between utilities and specific industrial consumers. Mr. Harwood was actively involved in the restructuring of the Maine electric utility industry, including representing utilities in the sale of their generating assets, recovery of stranded costs and providing standard offer (default) service. More recently, he has represented developers of new transmission lines in securing Certificates of Public Convenience and Necessity and wind developers in negotiating Interconnection Agreements and securing adequate transmission capacity for delivery of the output. Mr. Harwood earned a B.A. from Harvard University and a J.D., *cum laude*, from Fordham University.

Keynote and Featured Speakers

Keynote Speaker – Patrick Woodcock, Governor’s Energy Office - Maine

Patrick Woodcock is the Director of the Maine State Energy Office, a position he has held since January 2013, and has been Maine’s representative to the New England States Committee on Electricity (NESCOE) since January 2015. Prior to his current role, Woodcock worked for United States Senator Olympia Snowe in Washington and held the position as senior advisor to the Senator on energy and environmental issue. In that position, Woodcock was one of the lead congressional staffers authoring the overhaul of fuel economy standards in the 2007 Energy Independence and Security Act. In addition, Mr. Woodcock was the primary advisor on Senator Snowe’s energy agenda on the Senate Finance Committee and advised the Senator during climate change debate. Woodcock attended Bowdoin College and holds a Bachelor of Arts degree in Government.

Carlisle McLean, Maine Public Utilities Commission

Carlisle Tuggey Mclean was appointed to the Maine Public Utilities Commission in January 2015. Prior to this appointment she served as Chief Legal Counsel and Senior Natural Resources Policy Advisor to the Maine Governor. Prior to that she practiced environmental, land use and climate strategy law with a Portland-based law firm from 2005 to 2011. Commissioner McLean has also worked at the Yale Center for Environmental Policy and the New York State Office of the Attorney General. She has been an active member of the Maine and American Bar Associations since 2005 and has held leadership positions with both organizations. Commissioner McLean received her Juris Doctor from Pace University School of Law and her Master of Environmental Management from Yale University School of Forestry. She completed her undergraduate degree at Bates College. Her term expires in March 2017.

Luncheon Speaker - Tom Welch, Maine Public Utilities Commission (1993-2005; 2011-2014)

Tom Welch served as chairman of the Maine PUC from 1993 to 2005 and from 2011 through 2014. He has also worked on energy matters at Pierce Atwood, PJM interconnection, and in southeastern Europe on a variety of USAID projects. Before joining the Commission, he served as chief deputy attorney general for antitrust in Pennsylvania, as a regulatory attorney with Bell Atlantic, and as an attorney with the McCutchen firm in San Francisco. He is a graduate of Stanford University and Harvard Law School.

Thomas M. Kiley, Northeast Gas Association

Tom Kiley is President and CEO of the Northeast Gas Association (NGA).

The Northeast Gas Association is a regional trade association that represents the natural gas industry within nine Northeast U.S. states (Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Vermont). Its members include gas distribution companies in the multi-state region, as well as interstate transmission companies, LNG transporters, and over 300 associate member companies. These companies collectively serve over 12.5 million natural gas customers. The Association has offices in Needham, Massachusetts, and Parsippany, New Jersey.

Tom became president of NGA on January 1, 2003, when the organization was formed as a result of the merger of The New England Gas Association and the New York Gas Group. Tom previously served as president of The New England Gas Association from 1985 to January 2003; and as Acting Executive Director of the New York Gas Group from April 2001 to January 2003.

He is a graduate of Holy Cross College and has done graduate work in Northeastern University's MBA program.

Tim Schneider, Public Advocate - Maine

Tim Schneider was appointed Public Advocate by Governor Paul LePage, and confirmed by the Maine Legislature in May of 2013 for a four year term. Prior to becoming Public Advocate, Tim represented clients in a wide range of matters before the Maine Public Utilities Commission and FERC, focused primarily on natural gas and electricity. Tim received his B.A. from Harvard University and his J.D. from New York University School of Law.

Gas vs. Renewables – Allies or Competitors?

Jim Cohen, Verrill Dana, LLP

Based on a broad perspective gained through years of experience as a regulatory lawyer, mediator, and former Portland Mayor and City Councilor, Mr. Cohen combines legal, public policy, networking and facilitation strategies to help clients achieve their goals – whether in legal disputes; before government agencies; in business deals; or in the halls of the Legislature. Mr. Cohen assists investor and consumer-owned transmission and distribution utilities in transactions and regulatory proceedings ranging from rate setting, to rate design, to purchase power and special rate agreements, to mergers and acquisitions, to rulemakings and customer complaints, to Commission audits and investigations. He has also advised natural gas utilities, wood pellet heat providers, and energy aggregators on a wide range of state regulatory and legislative matters. Mr. Cohen has been involved in the drafting and adoption of nearly every major piece of energy legislation adopted in Maine since 1995, including the 1997 restructuring of Maine’s electric industry and the 2013 Omnibus Energy Act. He serves on the Energy and Environment Committee of the Maine State Chamber of Commerce.

Matt Kearns, Longroad Energy

Matt Kearns is the Chief Development Officer of Longroad Energy, a utility scale solar and wind development company made up of members of the former First Wind team. Prior to joining Longroad, Matt led Sun Edison’s North American utility development team to bring 1.5GW of utility scale wind and solar into financing or construction. Prior to the sale of First Wind to Sun Edison Matt was First Wind’s VP of Development for the East at where he led the development of nearly 600MW of wind projects in Maine, 55MW of wind in New York and Vermont, and 20MW of solar in Massachusetts. Matt graduated from Colby College in 1993 with a BA in England/ Environmental Studies.

Phil Coupe, ReVision Energy

Phil Coupe is a managing partner and co-founder of ReVision Energy, a certified B Corp and the largest solar energy company in northern New England with more than 6,000 systems placed in service in ME, NH and MA since 2003. Prior to leading the startup of ReVision Energy’s Portland branch, Coupe was co-founder & director of corporate philanthropy at a startup in Washington, DC that twice made the Inc.500 list of fastest-growing companies in America and received numerous awards for its commitment to serving disadvantaged children and for its environmental initiatives. In 1999 he became involved with the Big Brother/Big Sister program and continues to work with his original match. He also serves on the boards of the Environmental & Energy Technology Council of Maine (E2Tech) and Envision Maine, and is on the steering committee of Maine Audubon's Corporate Partner Program.

Jerry Livengood, General Manager, Bangor Gas Company

Mr. Livengood is a natural gas industry professional with over 20 years of industry related experience. Since 2008, he has planned, organized, and directed the business activities of Bangor Gas Company, a start up local distribution company serving customers in Central Maine. Prior to Bangor Gas, he worked as the Director of Business Development for Orwell Natural Gas. He began his career in the gas industry at American Meter/ Elster where he worked for over 10 years eventually departing the company as a District Sales Manager to pursue work at the utility level. He is a Board member of the Bangor Region

Chamber of Commerce and is the Chair of the Energy sub-committee. He has a BS in Business Administration, with honors, from Myers University, Master of Business Administration, with honors, from Husson University, and is a Registered Gas Distribution Professional with the Gas Technology Institute. He served in the U.S. Army Reserve from 1989 to 2000. He lives in Orono, Maine with his wife Celeste and their three sons after relocating from Ohio in May of 2008.

Arthur Woolverton, Summit Natural Gas

Arthur Woolverton has recently joined Summit Natural Gas as the Director of Sales and Marketing.

Arthur has nearly two decades of experience working in the energy sector in Maine and across North America. At WEX, he was Product Manager of the Total Fuel Management and Heavy Truck Initiatives. At Honeywell Building Solutions, he served a variety of roles including District Sales Leader for Northern New England and North American Marketing Manager for the Energy and Environmental Solutions Division. In this role he was responsible for market strategy for the Energy Reliability, Microgrids and Energy Performance Contracting.

Arthur has a Degree in Economics from Tulane University.

Sarah Tracy, Pierce Atwood LLP

Sarah Tracy is a partner in the Energy Group at Pierce Atwood LLP, where she advises clients regarding electric and natural gas matters. Ms. Tracy represents electric and natural gas utilities, community-based renewable energy companies, large industrial and commercial energy users and competitive energy providers on a range of matters before state public utility commissions, as well as before state and federal courts. Ms. Tracy also assists clients in negotiating long-term agreements for the purchase and sale of electricity, natural gas, and renewable energy credits, and helps businesses seeking to acquire energy related companies conduct due diligence with respect to state and federal energy regulatory authorizations and ISO-NE issues. As a former staff attorney for the Maine Public Utilities Commission (MPUC), Ms. Tracy brings a unique insight to resolving legal and regulatory issues facing her clients. Ms. Tracy also serves as a Town Councilor for the Town of Freeport. She received a B.A., *cum laude*, from Amherst College and a J.D., *cum laude*, from the University of Connecticut School of Law.

Safety – Are we doing enough?

Nathan Dore, Maine Public Utilities Commission - Gas Pipeline Safety Inspector

Brian Hawley, Maine Natural Gas - Director

Patrick Taylor, Unitil Service Corporation

Patrick Taylor is Senior Counsel for Unitil Service Corporation, which provides services to Unitil Corporation's gas and electric utilities in Maine, New Hampshire, and Massachusetts. Prior to joining Unitil in 2015, Patrick practiced law for almost a decade as an associate and then director at the McLane Middleton law firm in New Hampshire. He is a graduate of Northeastern University School of Law and Middlebury College.

Thomas Eschner, Woodard & Curran

Mr. Eschner has been involved in energy development, contaminant geology and hydrogeology, and water resources for more than 35 years. He is a senior principal and senior project manager at Woodard & Curran with expertise managing both large, complex energy-infrastructure projects and multi-media site investigation and remediation projects. He has been involved in the planning and management of FERC and state permit applications, including all associated field surveys, data interpretation, agency coordination, public outreach, and report preparation. Tom has provided environmental insurance settlement and litigation support, and implemented and managed the development of environmental management systems. Prior to consulting, Tom worked as a petroleum exploration geologist in the energy industry and as a hydrologist with the U.S. Geological Survey.

Tom received his bachelor's degree in Geology and German from Syracuse University and his master's degree in Earth Resources from Colorado State University. He is a member of the E2Tech board of directors and is active with the Woodard & Curran Foundation.

Katie Gray, Verrill Dana, LLP

Katie Gray advises public utilities and significant consumers of energy on all aspects of energy law and regulatory practice before the Maine Public Utilities Commission (PUC) and other agencies and state courts. Ms. Gray has represented natural gas, electric, water, and telecommunication companies and others in numerous cases before the Maine PUC, including rate cases, gas safety proceedings, customer complaints, conversation assessment cases, affiliate transaction and merger approvals, financing approvals, requests for accounting orders, and rulemakings.

Ms. Gray's most significant work has been in the natural gas field. Ms. Gray represents two interstate pipeline companies in a landmark proceeding concerning a public investment of up to \$75 million in new natural gas pipeline capacity into New England. Ms. Gray was instrumental in obtaining a number of foundational regulatory approvals for Maine's newest natural gas local distribution company. In addition, she has represented industrial, municipal, and nonprofit institutional consumers of natural gas in rate cases of two natural gas utilities.

Pipeline Expansion – Do we still need it?

Sean Mahoney, Conservation Law Foundation

Sean Mahoney serves as the Conservation Law Foundation's Executive Vice President and Director of its Maine Advocacy Center. Prior to joining CLF in 2007, Sean practiced environmental law in San Francisco and Portland, ME for 15 years, where he represented a variety of commercial and nonprofit clients in all aspects of state and federal environmental litigation and permitting. At CLF, Mahoney focuses on climate change and clean energy, marine conservation and sustainability, transportation and energy infrastructure, and restoring and protecting Maine's rivers and coastal watersheds. Mahoney, a resident of Falmouth, received his J.D. from the University of Virginia School of Law and his undergraduate degree from Bowdoin College. After college he served as a Peace Corps volunteer in Sri Lanka and after law school as a law clerk for the Honorable Fred I. Parker, U.S. District Court for the District of Vermont. He has served on a number of boards, including the Falmouth Town Council, GrowSmart Maine (chair), Gulf of Maine Research Institute, Konbit Sante and the Falmouth Land Trust, and currently serves as a member of the Vinalhaven Land Trust.

Cynthia Armstrong, Portland Natural Gas Transmission System

Cynthia L. Armstrong is Director of Marketing and Business Development for Portland Natural Gas Transmission System ("PNGTS"). She is responsible for marketing short and long term capacity, and development of new projects and services on PNGTS.

Ms. Armstrong has been with PNGTS since 2004. Previously she worked with Sprague Energy as its Managing Director – Natural Gas Supply and Risk Management. She also held other marketing and trading positions at SEMCO Energy Services and Norstar Energy (O&R Energy Development).

She received her Bachelor of Science degree in Mechanical Engineering from the State University of New York in Buffalo, and also earned a Master of Business Administration in Corporate and Investment Finance from New York University.

Randall Rich, Pierce Atwood LLP

Randy Rich is the Leader of Pierce Atwood's Energy Practice Group and the partner-in-charge of the firm's Washington, DC office. Throughout his over 35 years of experience, beginning in the Office of General Counsel of the Federal Energy Regulatory Commission (FERC), Randy has guided clients through the rapidly changing regulation of the natural gas industry at the federal and state level, providing comprehensive legal counsel on natural gas regulation and policy, pipeline and utility ratemaking, tariffs, certificates and abandonment; natural gas transportation, gathering, marketing and trading; enforcement of and compliance with the Natural Gas Act, Natural Gas Policy Act of 1978 and FERC regulations; natural gas business transactions; and oil pipeline regulation. He has been an active participant in the new natural gas pipeline projects to transport Marcellus and Utica natural gas from the Appalachian Basin to New England and expanding natural gas opportunities for Maine.

Vince Morrissette, Repsol Energy North America (RENA)

Vince Morrissette is Vice President of Market Development for Repsol Energy North America (“RENA”), where he leads a team that is responsible for developing new ventures that are synergistic with RENA’s natural gas commercialization activities in North America. He has been actively involved in the Northeast U.S. gas market for many years, with strong focus on serving this market via RENA’s capacity at the Canaport LNG terminal in Saint John, NB.

Vince has over 25 years of experience in the energy industry in a variety of roles including energy infrastructure development, natural gas sales/marketing, asset management, financial planning/analysis, and engineering. Prior to joining Repsol in 2006, Vince held leadership positions at El Paso Corp, Iroquois Gas Transmission, and CenterPoint Energy associated primarily with energy infrastructure development (pipelines, power generation, and LNG facilities).

Vince holds a Bachelor of Science degree in Petroleum Engineering from Texas A&M University and a Masters of Business Administration from the University of Houston.

Greg Crisp, Spectra Energy Transmission

Greg Crisp is General Manager, Business Development, for Spectra Energy Transmission (SET). He is responsible for the development of new natural gas transmission ventures, services and related energy projects, with a primary focus on the U.S. Northeast Region.

He has been focused on business development activities in the U.S. Northeast Region since 2007. He was named to his current position in March, 2014.

Since joining the company in 1998 as a field engineer, Crisp has held several positions of increasing responsibility at Spectra Energy including, engineering, marketing, corporate development, and strategic planning.

Crisp earned a Bachelor of Science degree in Civil Engineering from Texas A&M University and a Master of Business Administration from the University of Texas.